

# SIMPLIFY LIFE AT WORK

## with a **Single System** to Manage Your Business

Aberdeen's research finds that 96% of Best-in-Class (the top 20% of performers) growing businesses have implemented an Enterprise Resource Planning (ERP) solution. These solutions are designed to help organizations of all sizes to face their challenges and provide a single business system to support visibility, efficiency, and decision-making. ERP is the key tool in business to make your life easier.



### Challenges for growing businesses without a single system

**83%**  
Systems cannot interact with one another

**89%**  
Systems cannot track business processes

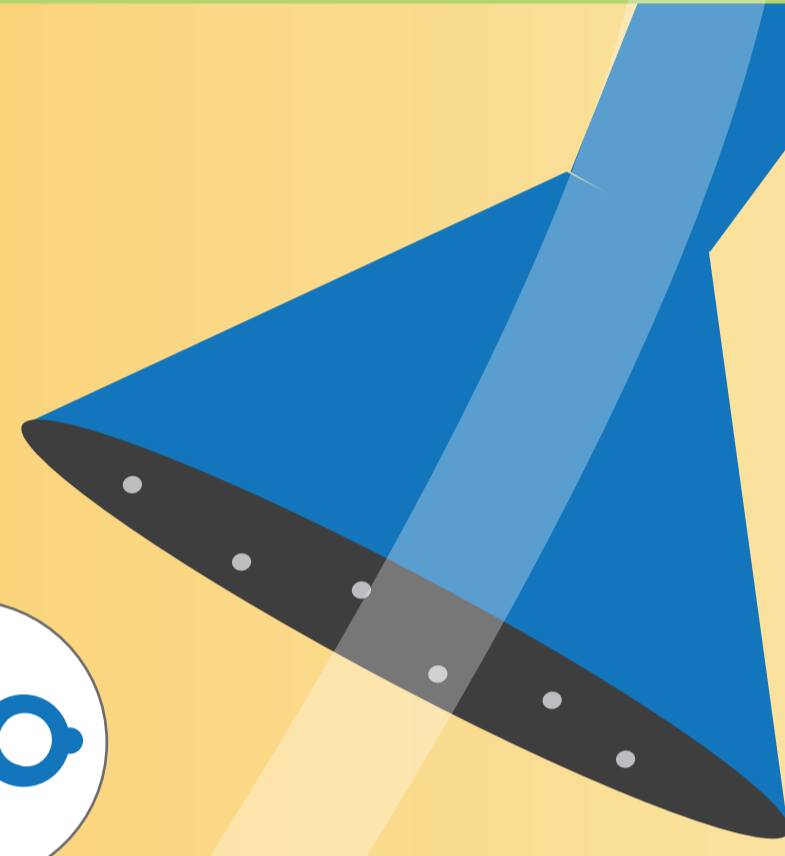
**83%**  
Inaccurate data

**78%**  
Redundant data

**72%**  
Inability to access data when away from the office

It's difficult to grow without being able to communicate standards and understand business performance.

## HOW USING A SINGLE SYSTEM HELPS A GROWING BUSINESS



**48%**  
Real-time visibility into the status of all processes (compared to 6% without)

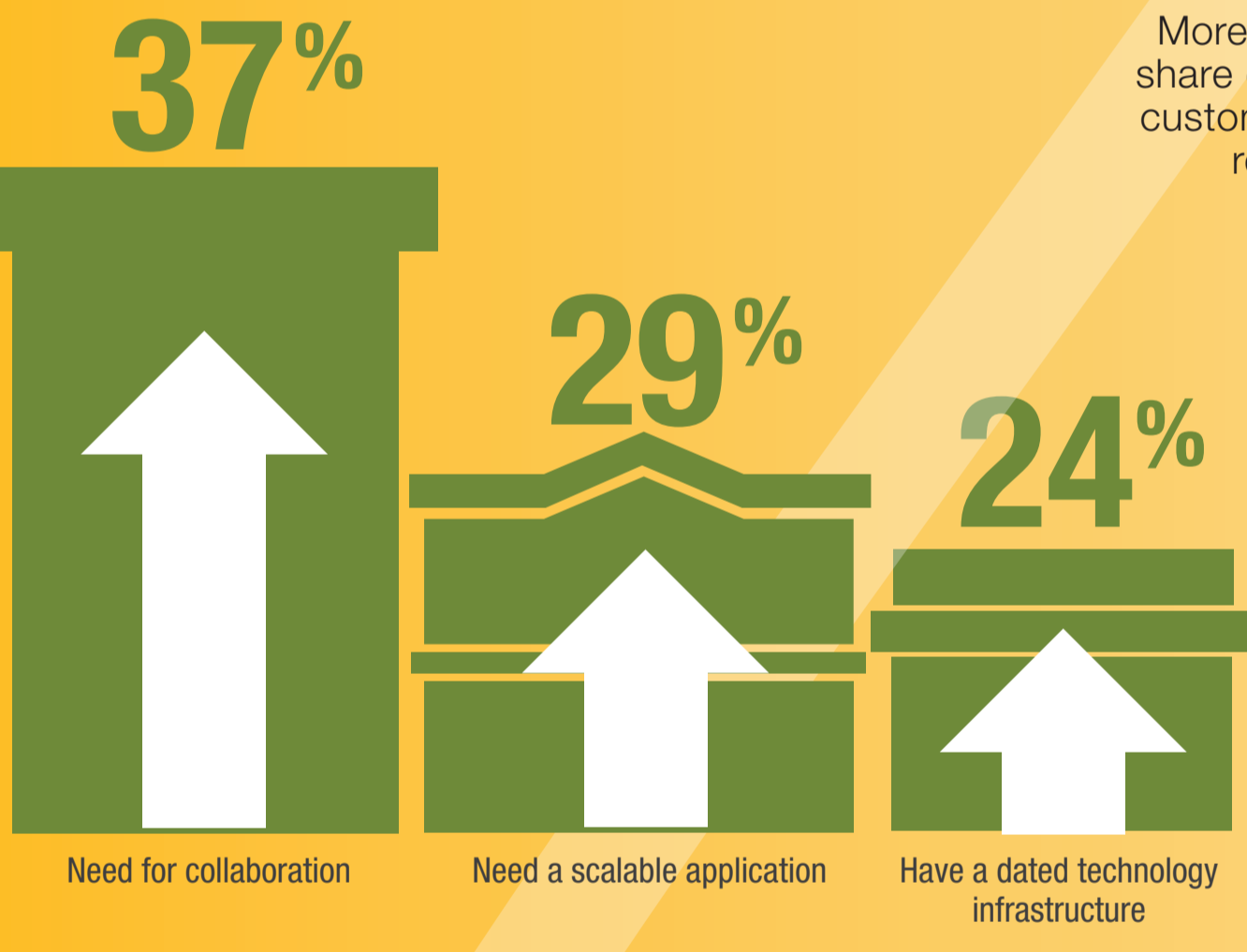
**77%**  
Able to standardize back office processes (compared to 22% without)

Growing businesses choose ERP over point solutions or stand alone accounting solutions for several reasons:

**633%**  
More likely to be able to share data with suppliers, customers, resellers, and regulatory body

**4x**  
More likely to be able to forecast and plan for demand

**11%**  
Reduction in operational costs



A single system provides accurate, easy to find data that enables visibility, collaboration, and efficiency.

### Characteristics of Best-in-Class growing businesses:

**2x** More likely to be able to tailor and access reports in a self-service capacity

**2x** More likely to have mobile access to ERP

**47%** Can tailor ERP to support business change (compared to 19% of all others)

**50%** Have business analytics integrated into ERP

**58%** Have automatic notifications (compared to 23% without)

**10%** Increase in profitability over the past two years



Best-in-Class growing businesses can easily find and use the data they need, no matter where they are, to make agile decisions.

**36%**

DECREASE IN THE TIME IT TAKES TO MAKE DECISIONS

ERP is the advantage that businesses need in order to support growth, agility, and decision-making to get ahead of their competitors.

