

# Frontline IT Consultancy Services e-Guide Driving business success through technology.

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# Our Approach

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## Align

In the fast-paced world of IT, Frontline takes the view that delivering out of the box commoditised IT is a mistake. There isn't a one-size fits-all approach to digitisation, every organisation is different - so taking such an approach is risky, unreliable and inevitably more expensive.

Although our services are productised to give maximum definition and customer understanding, Frontline's primary focus is to strategically align with each and every customer, with an approach that looks far beyond the immediately visible requirements.



## Design

We design solutions with you in mind by gathering a full picture of your business. It's not just about delivering the right IT requirements.

This skillset allows us to be a true business partner, instead of just a supplier, and this alignment with our customers allows us to design solutions and product stacks with maximum efficiency.

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## Deliver

All our solutions are built by a dedicated research team, giving input from service, commercial, technical, security, and a variety of other sources, and we take pride in building the correct combinations of skills and technology so that we can deliver on our promise.

With business relevance and technical excellence at the heart of all our solutions, we strive to give the highest level of customer service possible.



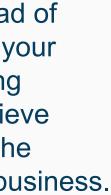
## Manage

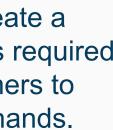
We take pride in providing a service that keeps your business ahead of potential incidents and downtime, and we aim to properly manage your solutions, taking as much of the responsibility as we can for keeping your business at peak performance. No business can ever fully relieve themselves of IT responsibility, but Frontline will carry as much of the weight as possible, so that your teams can focus on your primary business.



#### Improve

The most difficult challenge we have faced in recent years is to create a market competitive service catalogue, built up of all the ingredients required to deliver a fully managed set of services that will allow our customers to focus on their primary business, and leave their IT in our capable hands.





# Cloud Hosting Services



## About our cloud hosting solutions

The cloud provides your business with the ability to focus on its ideas and growth rather than its IT infrastructure. Rehoming applications in the cloud delivers endless possibilities, building the best foundations for a scalable future.

You and your team will have more time to concentrate on the projects that matter.

Frontline can help deliver a full cloud solution. Our roots are from mainframe system, networking, security, Windows and Linux physical and virtual servers, through to today where we offer Infrastructure as a Service (IaaS), Platform as a Service (PaaS) and Software as a Service (Saas) across on-premises, private, public and hybrid cloud provision.

## Features and Benefits



#### **No Physical Hardware**

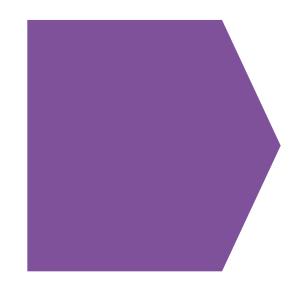
Eliminate the associated costs of hosting, hardware, warranty and maintenance costs.

#### Flexibility

Microsoft Azure can be scaled up or down with its ondemand features allowing for rapid expansion seasonally or over the long term.

#### **Cost Effective**

The public cloud offers an OPEX model reducing capital expenditure and providing a pay-as-you-go model for applications.



# Discover how Public Cloud can transform your business



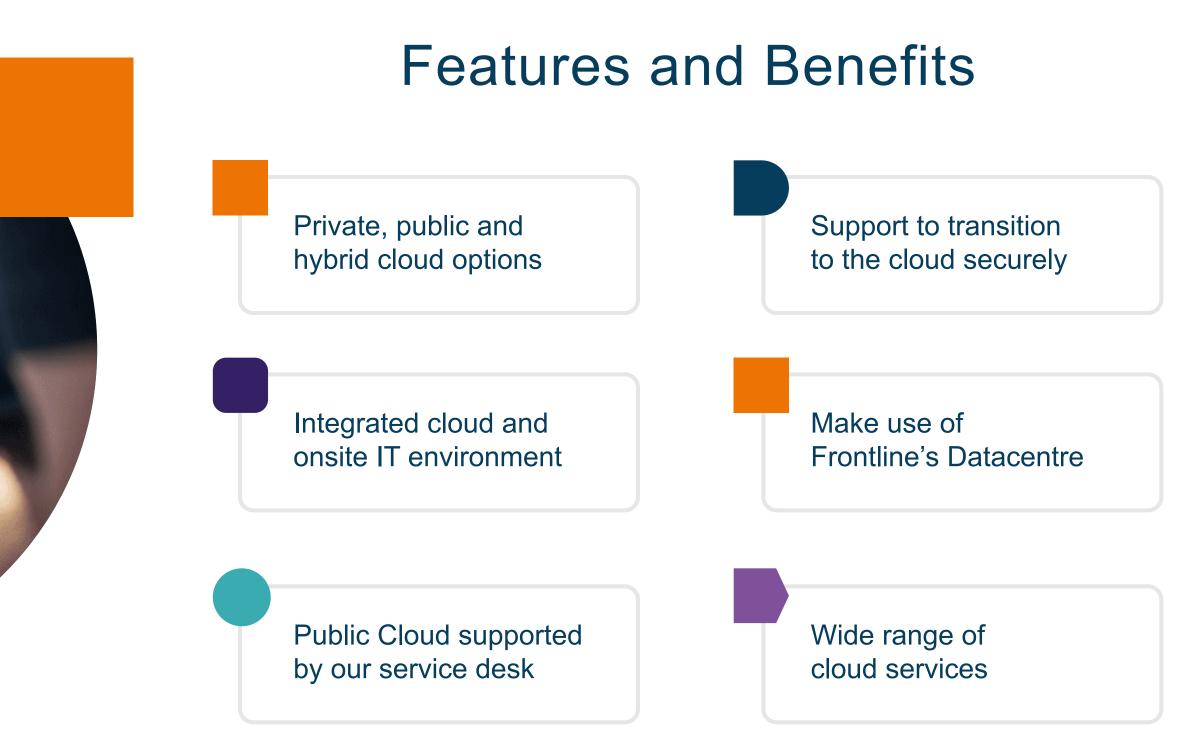




Learn More  $\rightarrow$ 

# The expertise to support your hybrid working environment

Frontline understands the challenges this brings in trying to deliver seamless communication and collaboration across locations whilst keeping data secure. Empowering a workforce with productivity tools enhances the effectiveness of the work experience, but it also keeps the workforce happier, makes them feel more valuable and much more likely to stay in your employment- it's a win all round.



Discover how seamless IT support can help transform your business operations



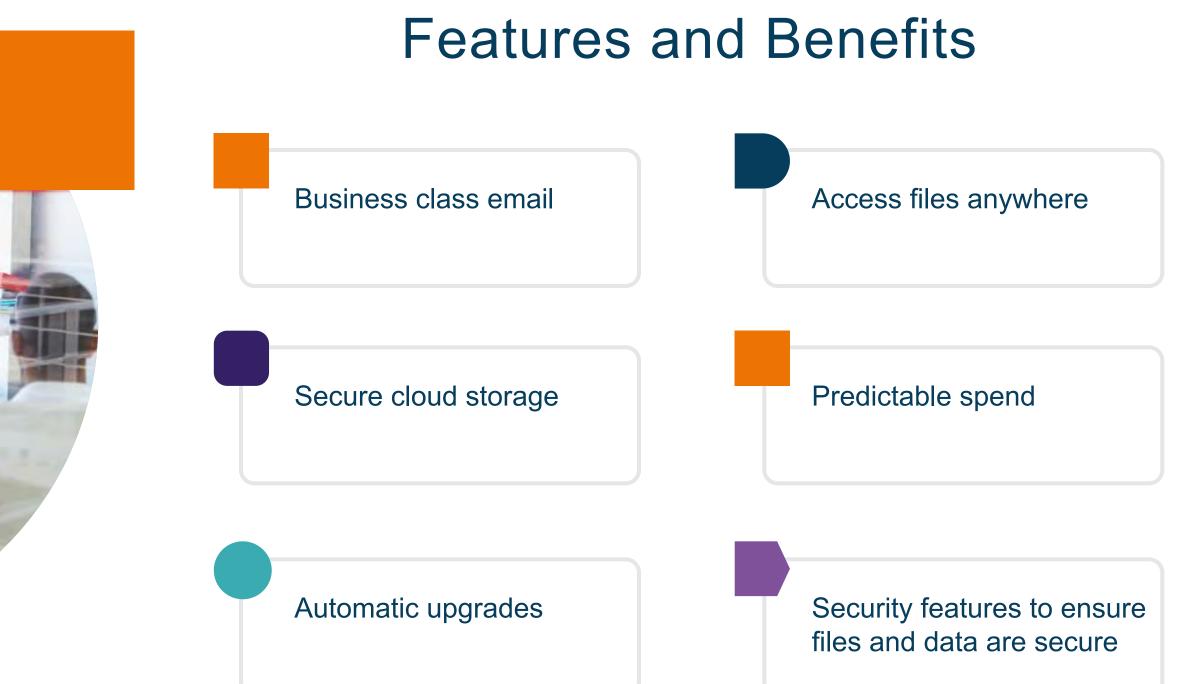


Learn More →

Microsoft 365 delivers your organisation productivity in the cloud which has been designed to help you run your business effortlessly.

More than just the sum of its applications - Outlook, Word, Excel, Teams and PowerPoint, Microsoft 365 delivers productivity with powerful cloud services, device management and advanced security in one.

A subscription service means you're always in control of your costs whilst your team can be creative and collaborative securely saving files to One Drive, so they can be accessed f ram anywhere. Keep organised and stay connected with colleagues in real time.



# Frontline can help you choose the right package for your organisation



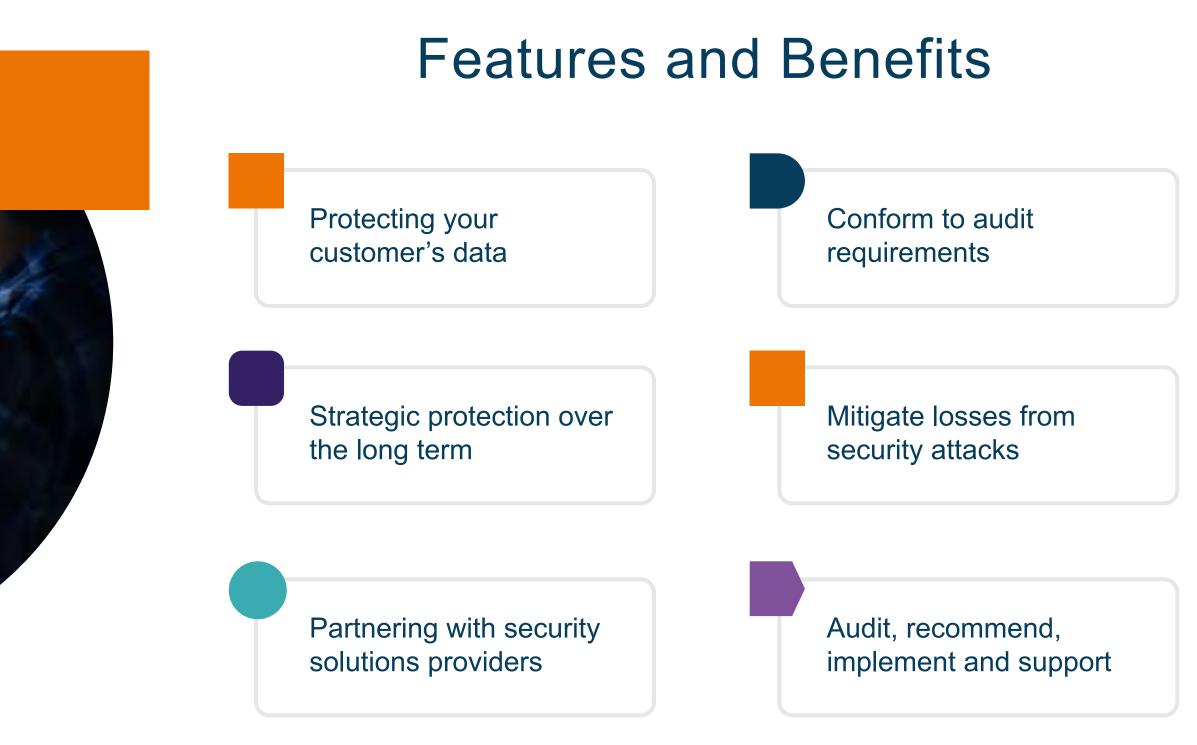


# Minimising the risk of data loss, disruption and downtime with cyber security solutions

Cyber-attacks are on the increase not just in number, but also in complexity and their ability to cause even greater disruption. It's a constantly changing landscape and organisations have to be on top of those changes at all times.

Frontline's specialist teams are made up of certified ethical hackers, technical networking consultants, database security specialists and operating system security experts.

No matter how small or complex your IT infrastructure is, we cover all aspects including managed detection and response, certification and compliance and artificial intelligence. We'll spot the gaps in your security before it's too late and recommend solutions tailored to you to achieve a high level of security and peace of mind.



Discover how Cyber Security solutions can transform your business



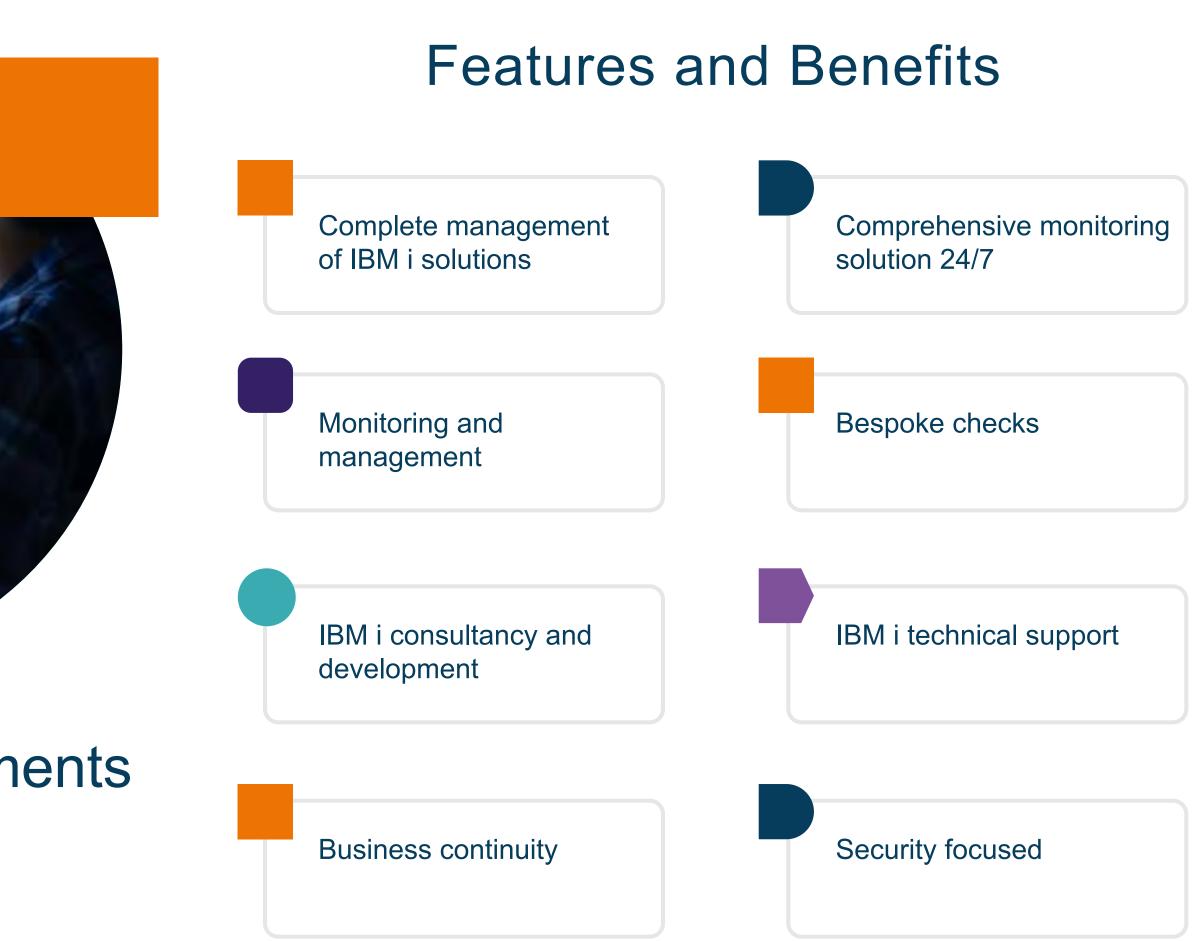
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## Peace of mind for all of your IBM i requirements

Managing your IBM i system to deliver your key IT solutions has never been easier. Frontline can host, manage, monitor and maintain your IBM i solutions around-the-clock and deliver your services at peak performance with maximum uptime.

The hosting service can cater for a single server, high availability solutions and also multiple levels of business continuity and resilience either using your own hardware or hosted in our own data centres or in the cloud on one of our many purpose built scalable IBM i platforms.

As a managed service provider supporting IBM i we constantly invest in the people, hardware, skills and the toolsets required to deliver an exceptional service. Many businesses already benefit from our investments in these areas, from fully managed on premise systems to business-critical applications within our own data centres or cloud based at a fraction of the cost of running a full internal service.



# Discover how IBM i systems can transform your business





It automates business processes, streamlines end-to-end operations and delivers a true and unified picture of business information. If you want better control over your operations, to respond to the market with greater agility and to grow, then it offers you just that.

# Working with leading technology partners









## **Discover how ERP solutions** can transform your business



# **Our Business Partners**







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# Bitdefender









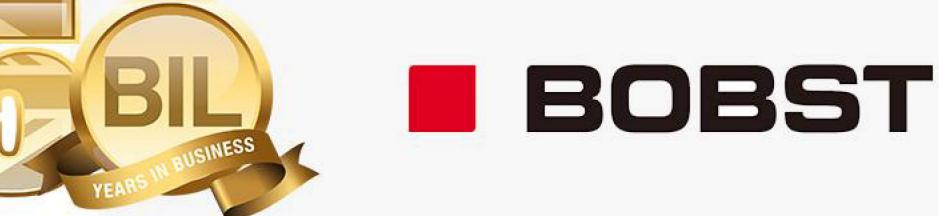
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Thank you for reading Get in touch with our team of experts

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